

# Mulier Guido

## Managing Director/Senior Expert

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**Personal Details:** Leuven • Belgian • Married

Diligent and results-driven professional serving in multinational companies. Excellent track record of building successful businesses and boosting revenue by developing new operations in international markets. Experienced leader with a heart for people management and implementation of training programs to upskill employees. Well-versed in forging mutually beneficial synergies with customers, global teams, and senior management. Language proficiencies include Dutch (Native) English (Fluent), French (Fluent), and German (Basic).

### Areas of Expertise include:

- Business Operations
- P&L Management
- Financial Performance
- A true networker (lobbying)
- Social competences (mentor)
- Continuous Improvement
- Strategic Planning
- Stakeholder Management
- Training and Development

## Professional Experience

**SCK CEN • Mol • 2021-present**  
*Business Development & Support.*

### SENIOR EXPERT IN D&D (CONSULTANT)

Mapping and collecting the available market knowledge, market intelligence & insights in Dismantling, Decommissioning and Waste Handling methods/techniques in a special mission for the Federal Government. Interaction with other colleagues within SCK CEN working on the ENGIE account ensuring that the D&D information is distributed within SCK CEN to help management and researches better understanding this specific market.

### Key Accomplishment:

- Report “Rondetafelconferentie – structurering van een industriële sector voor nucleaire ontmanteling in België”

**Tecnubel, Transnubel, ECS, BU Belgium, part of ENGIE at Dessel • Belgium • 2013-2020**

*Tecnubel is part of the ENGIE Benelux Business Unit and is the Belgian reference in providing advanced solutions for the nuclear industry.*

### MANAGING DIRECTOR

Oversaw P&L for 4 juridical entities. Built a formidable team through safety training and steered the portfolio growth with highly specialized robot, chemical, and mechanical decontamination technics. Headed establishment of a highly specialized nuclear workshop and attained visibility and recognition on the market. Initiated consistent communication and drove open dialogue with stakeholders to stimulate organisational success.

### Key Accomplishments:

- Achieved 20% T/O increase through development, assessment, and execution of M&A.
- Boosted project activity in key international markets in the last 4 years by transforming a domestic maintenance company into a lucrative project engineering business (+10% margin), increasing TO by 25%.
- Headed annual government subsidy innovation projects, adding 5% to turnover in the last three years.
- Expanded and enhanced portfolio with remotely controlled robots and drones, resulting in an extensive international recognition as an innovative player in the nuclear dismantling market (e.g. Chernobyl).

**ENGIE • Brussels • 2009 to 2013**

*The Project Division of Fabricom International Operations BU manages all international projects that have a high complexity. Projects from €25 million up to € 300 million in JV.*

### DIVISION MANAGER INTERNATIONAL PROJECTS IN OIL, GAS AND POWER

Applied proven methodologies to guide and assist Project Managers/Directors to achieve timely completion of projects, catalyse revenue growth and boost customer satisfaction.

## Key Accomplishments:

- Led establishment of new project management follow-up system named Health Check.
- Reported on daily incidents/near accidents using personal safety booklets and improved safety culture.

## Additional Experience

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### **Egemin Group with headquarters Egemin NV at Burcht • Belgium**

*Prior roles included R&D Engineer, Project Engineer, Corporate Staff Officer, Quality Manager, Operations Director, Project Director, Assistant Secretary General, Secretary General, and Chief Operating Officer.*

#### **CHIEF OPERATING OFFICER**

Led cross-departmental synergies between sales, engineering, operations, and services as well as between the HQ and branch offices. Demonstrated proficiency in Kaizen methodology and roll-out to the branch offices. Heated glass in the building industry leading to technology transfer. Conducted innovative research on phytotron design and a greenhouse study on succory growth conditions resulting in different patents and inventions.

#### **Key Accomplishments:**

- Interim Operations Director role and overhauled €20M Automation division which resulted in increased profits.
- Headed Material handling projects ranging from €150K up to €12M.
- Contributed 40% of turnover growth by setting up sales offices in France, UK, Netherlands, Germany and Spain.
- Authored new Quality Handbook resulting in the ISO 9001 certificate.

**Guest teacher** at EHSAL, KHLeuven-ECHO and UHasselt

**President of Board of Directors**, primary school Mater Dei (2010-present)

**Vice-President** of Landelijk Vlaanderen vzw (ambassador Natura 2000 Project)

**President** of Aanspreekpunt Privaat Beheer - Natuur en Bos (government organisation)

**Board Member** of OAK, Oude Abdij Kortenberg (2019-present)

**Board Member** of BNS, Belgium Nuclear Society (2014-present)

**Board Member** of Nuclear Forum (2014-2020)

**Board Member** of RNC, Regionale Nucleaire Coördinatieceel at Mol/Dessel (2015-2020)

## Education & Training

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### **Industrial Management Engineering**

Catholic University of Louvain (KUL)

### **Architecture & Building Engineering**

Catholic University of Louvain (KUL)

### **Program in Industrial Engineering**

University of Minnesota (USA)

### **Professional Training**

NTP Major (ENGIE) - program of 3 residential weeks in nuclear expertise

Project Management Training - Based Upon PM BOK

Basic Legal – Commercial Law – Special Contracting - Catholic University of Louvain (KUL)

Residential Middle Management Program – Vlerick School for Management

Industrial Marketing Management – Vlerick School for Management