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PhD Nuclear Engineering
General Management ESSEC

SKILLS

- **Nuclear Industry**
- **Business Development**
- **Key Account Management**
- **Management of operational and engineering teams**

EXPERIENCE

FRAMATOME

2016 - Present Country Manager of Belgium and Key Account Manager of ENGIE

- Country business development
- Design and implementation of the « customer centricity » strategy in Belgium
- Monitoring and reporting on pipeline generation, sales activity and forecast to Framatome EXCO
- Partnerships Development
- Management of the account team
- Acting at C-Level in Customer and Framatome organisations

2019 - 2020 Country Manager of Egypt in charge of creation of business network and commercial structure of Framatome in Egypt, Collaboration with ROSATOM and NPPA as the major players

INTERCONTROLE, *Non-Destructive Examination (NDE), 60M€, 330 employees*

2013 - 2016 Senior Product Line Manager of Reactor Vessel

- Business Development, Partnership Development, Management of RFQs and negotiation, Contract Management, Customer Experience (EDF, ENGIE, AXPO, EDF Energy), some examples***
- Management of Multipartners Project (ENGIE, TRACTEBEL, LABORELEC, AREVA) to obtain the restart authorization of Doel3 and Tihange2 NPP
 - Implementatin of Multipartners Project (AXPO, ENGIE, LABORELEC, AREVA) leading to inspect the Beznau1 RPV and to obtain its restart authorization
 - Implementation of an industrial scheme and negotiation of the inspection contract for primary circuit of EPR Hinkley Point C : « Repeat Inspection » project

ORANO DS (STMI company), *Decommissioning Dismantling and Waste management, 77M€, 820 employees*

2009 - 2013 Site Director

- P&L responsibility
 - Staffing and personnel development,
 - Safety and quality management
- Management of complex RFQs and projects (JV, ...)**
- Teams : up to 25 engineers
 - Offers amount : up to 90M€, some examples
 - *Dismantling of the station dedicated to the treatment of liquid effluents – CEA Saclay (Commissariat à l’Energie Atomique)
 - *Dismantling of the reactor CHOOZ A. Ofer presented in Consortium

2005 – 2008 Deputy Director of SICN JV (36M€, 100 people)

Dismantling of SICN facilities

- P&L responsibility
- Contribution to the implementation of SICN JV: budget estimation, contrat, organisation and management of the project, ...
- Deployment of Lean Management
- Coordination and animation of the operational teams: engineers, technicians, site managers, team leaders
- Human resources management: recruitment, assessment interviews, risk prevention for safety & radiation protection
- Coordination and Interfaces with 15 contractors

TN International, Casks and Transport of Nuclear Materials, 60M€, 320 employees

- 2001 - 2005 Senior Project Manager, transport, conditioning and storage of wastes**
Transport of vitrified residues : Transport of High Level wastes from La Hague to various countries Germany, Japan, Switzerland, Belgium and Netherland
- Key figures of the activity : 16M€, team composed by 2 engineers and 3 technicians, 5 customers (GNS, ORC, AXPO, SYNATOM, COVRA), 10 contractors
 - Management of the project
 - Institutional interfaces for the transports preparation
 - Development and negotiation of the offers
- 1998 - 2001 Department Head of Simulation and Design**
- Organisation of Calculations activity: process, structure, planning
 - Management of the department (2 experts, 15 engineers, 2 technicians, 1 assistante)
 - Implementation of R&D program
 - Management of the Data Center

Société Générale pour les techniques Nouvelles (SGN), AREVA NC engineering

- 1994 - 1997 Department Head of « environment »**
Release assessment and its environmental impact in normal/accidental conditions.
- Creation of the department
 - Management of the department (6 engineers)
 - Implementation of R&D program: release optimisation, qualification of softwares and methods used by the department, development of new software, ...
- 1991 - 1993 Engineer specialized in neutronic simulations – nuclear applications**

EDUCATION and OTHER SKILLS

- 2017 ESSEC – Change Maker (Certification C2C)**
2011 – 2012 ESSEC Executive Education – General Management
2010 Quality and Management System, internal audit, certification ISO9001
1991 PhD in Nuclear Engineering, obtained in Atomic Energy Commission – SACLAY
- 1994 - 2021 Participation to various working groups**
- FORATOM : « Supply chain optimisation – European guideline for Commercial Grade Dedication »
 - WG5/SC2 ISO : standard « Neutron Radiation Shielding »
 - SFRP (Société Française de la Radioprotection): development of the «Catalogue of radiation protection software»

OTHERS

- Since 2019** ➤Board member of BNS (Belgian Nuclear Society)
Since 2017 ➤Board member of FNB (Forum Nuclear Belge)
Since 2013 ➤Member of InterElles
Since 2014 ➤Board member of MJC ORSAY

MAIN PUBLICATIONS

CONGRES

- Two articles** ➤2004 : PATRAM – Congrès international de transport de matière nucléaire
Two articles ➤1999 :Sixth International Conference on Nuclear Criticality
Two articles ➤1996/1997 : SFRP
One article ➤1993 : Les perspectives de l'énergie nucléaires en Europe Centrale
One article ➤1988 : Nuclear shielding

REVUES SCIENTIFIQUES

- Two articles Nuclear Science and Engineering**
- 1999: Shielding benchmarks analysis for transport/storage casks
 - 1994: Determination of the double angular and energy differential gamma ray albedo for iron materials by using the Monte Carlo method